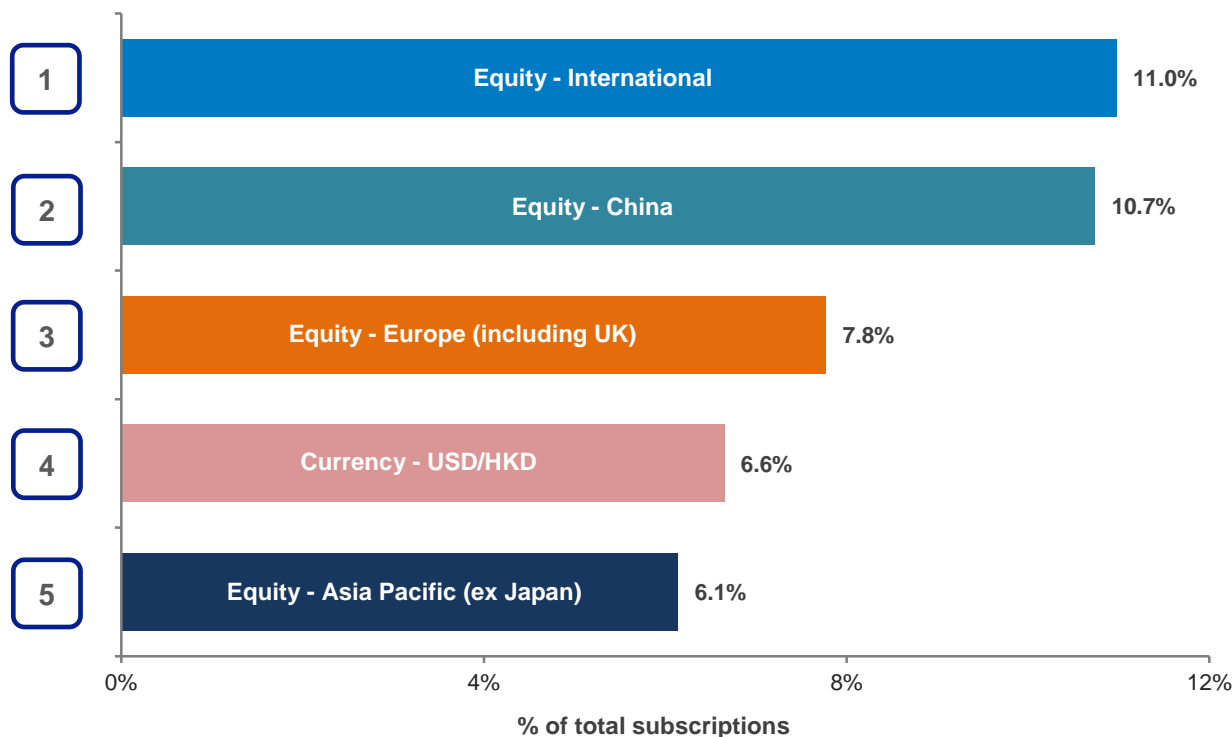


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## Top selling investment universes

Below are the top 5 selling investment universes based on the subscription amounts for respective investment choices on Standard Life's platforms over last 3 months.



## ► Performance of top selling investment universes

	Cumulative Performance % (in USD)				
	1 month	3 months	1 year	3 years	5 years
Equity - International	4.7	2.5	18.1	23.5	121.2
Equity - China	0.3	-7.6	-3.2	-10.3	69.6
Equity - Europe (including UK)	6.6	5.2	28.5	27.0	134.3
Currency - USD/HKD	0.0	0.0	0.1	0.9	1.0
Equity - Asia Pacific (ex Japan)	4.2	-0.9	0.3	6.7	128.1

Note: The performances were calculated according to the average performance of underlying funds of our investments choices under the respective investment universe.

Source: FE and Standard Life. Data as of 28 Feb 2014.