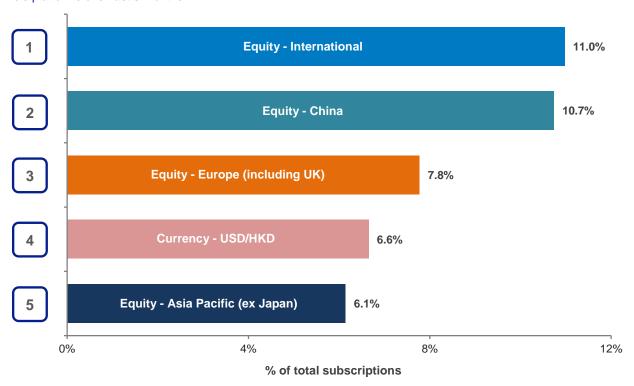
## Standard Life

Strictly For Intermediaries Use Only And Not For Public Distribution

## Top selling investment universes

Below are the top 5 selling investment universes based on the subscription amounts for respective investment choices on Standard Life's platforms over last 3 months.



## Performance of top selling investment universes

	Cumulative Performance % (in USD)				
	1 month	3 months	1 year	3 years	5 years
Equity - International	4.7	2.5	18.1	23.5	121.2
Equity - China	0.3	-7.6	-3.2	-10.3	69.6
Equity - Europe (including UK)	6.6	5.2	28.5	27.0	134.3
Currency - USD/HKD	0.0	0.0	0.1	0.9	1.0
Equity - Asia Pacific (ex Japan)	4.2	-0.9	0.3	6.7	128.1

Note: The performances were calculated according to the average performance of underlying funds of our investments choices under the respective investment universe.

Source: FE and Standard Life. Data as of 28 Feb 2014.

## Disclaimer:

This document is prepared by Standard Life (Asia) Limited. It has not been reviewed by Securities and Futures Commission of Hong Kong. Investment involves risks. This document is only intended for use by intermediaries, professionals or other authorized persons and is being provided for the addressee's own use only and is not for redistribution. Past performance should not be viewed as a reliable guide of future performance. Unit prices may go up and down depending upon underlying investment performance, and the value of investments cannot be guaranteed. The unit currencies of the underlying fund may be different from the currencies invested in the investment-linked insurance plan. As such, the performance of the investment choice may be different from that of the underlying fund.

Performance data is obtained and compiled by Standard Life (Asia) Limited and is believed to be from sources that are considered reliable but we do not explicitly or implicitly represent that it is accurate or complete. The data is for reference only and subject to change. This should not be relied on as investment advice when selecting investment choices. Please refer to the Fund Fact Sheets and Offering Documents of the underlying funds and the relevant principal brochure of the Investment-linked investment plan for further information and its relevant risk factors.